NAVIGATING THE EMERGING REVOLUTION IN OCCUPATIONAL EDUCATION... TIME TO STOP LIVING IN THE PAST.



Presenters: Keith G. Tatarelli, J.D. Professor Linda Plackowski







PLEASE PRETEND YOU'RE FASCINATED



3 "Eye Opening" Chapters



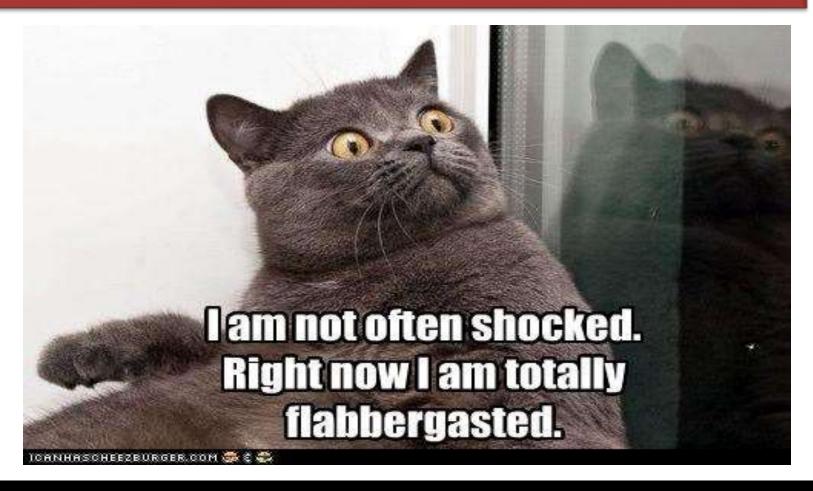


I. WHY DOES COLLEGE COST SO DAMN MUCH? {A History Lesson}

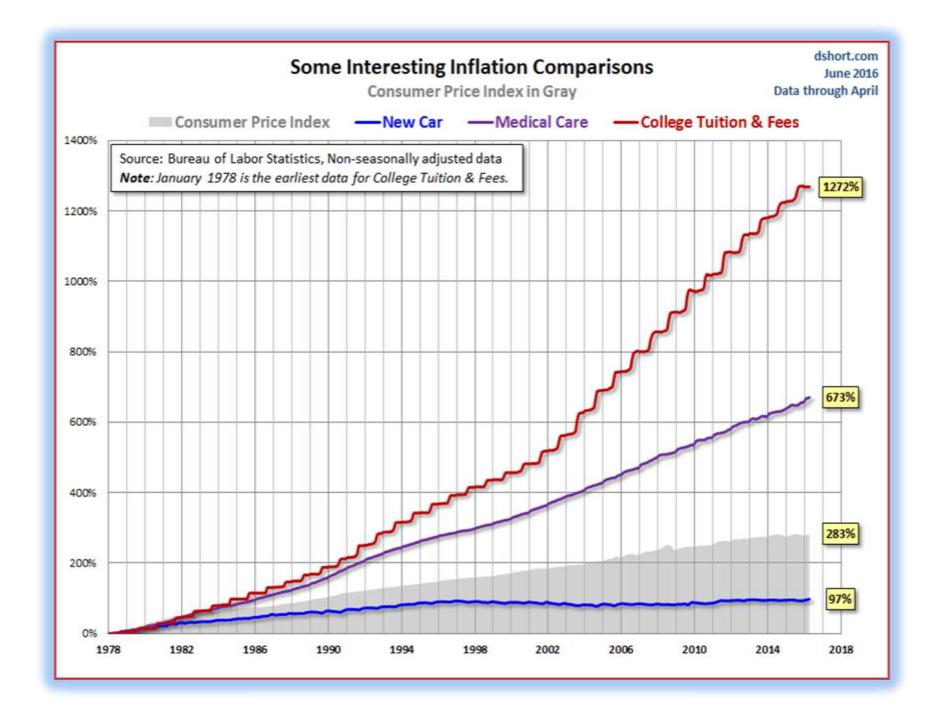
II. THE STUTUS QUO WILL NOT LAST... "Things fall apart; the center cannot hold." - Yeats {The Second Coming}

III. THE EMERGING REVOLUTION IN HIGHER ED.

ONCE UPON A TIME...



People paid for college by working summer jobs!!!

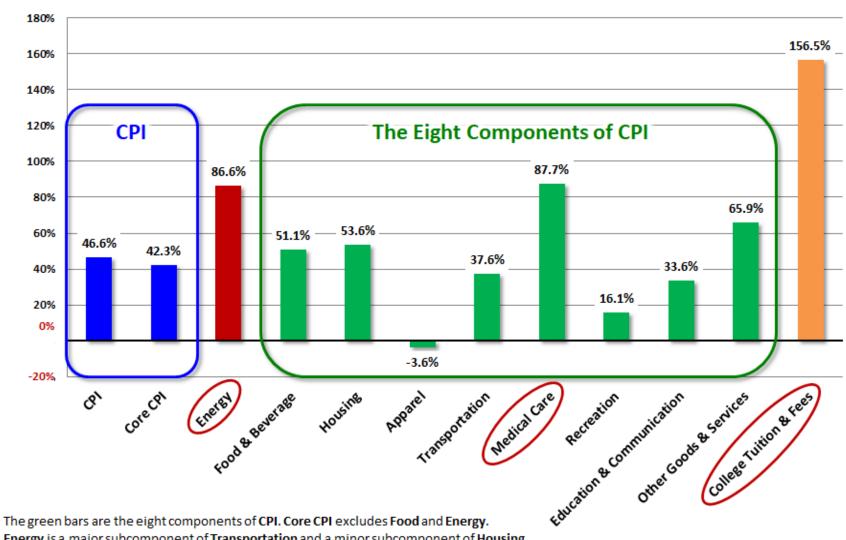




Inflation Since 2000

dshort.com December 2017 Data through November

Inside the Consumer Price Index

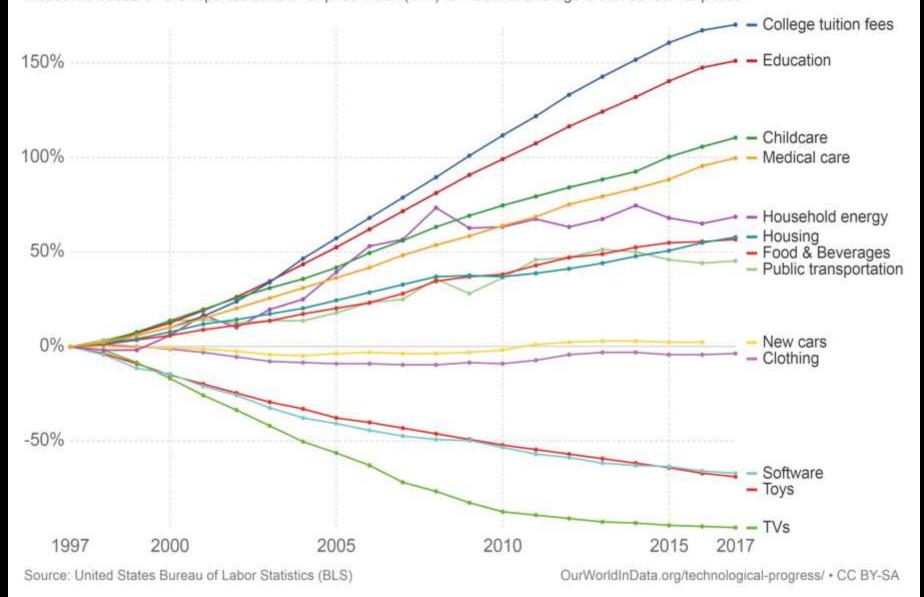


Energy is a major subcomponent of Transportation and a minor subcomponent of Housing. College Tuition & Fees is a subcomponent of Education & Communication.

Price changes in consumer goods and services in the USA, 1997-2017



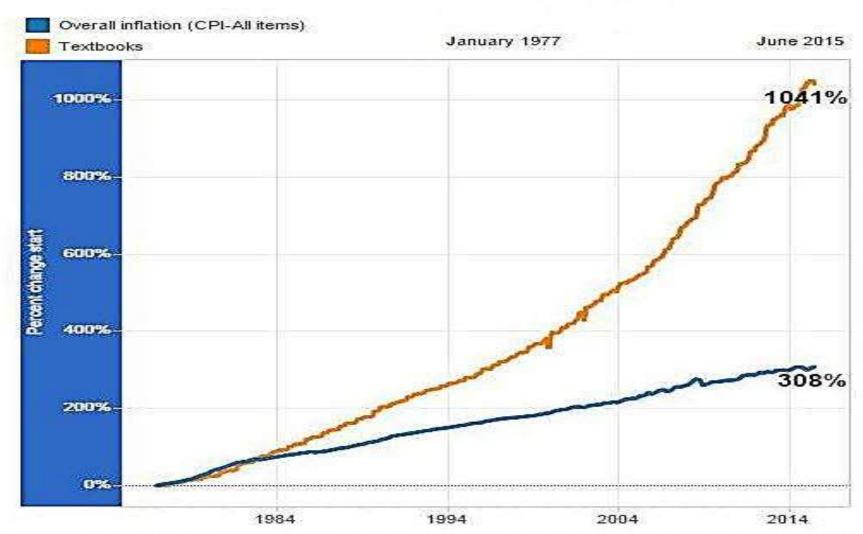
Price change in consumer goods and services in the USA, measured as the percentage change since 1997. Data is measured based on the reported consumer price index (CPI) for national average urban consumer prices.



Pricey textbooks



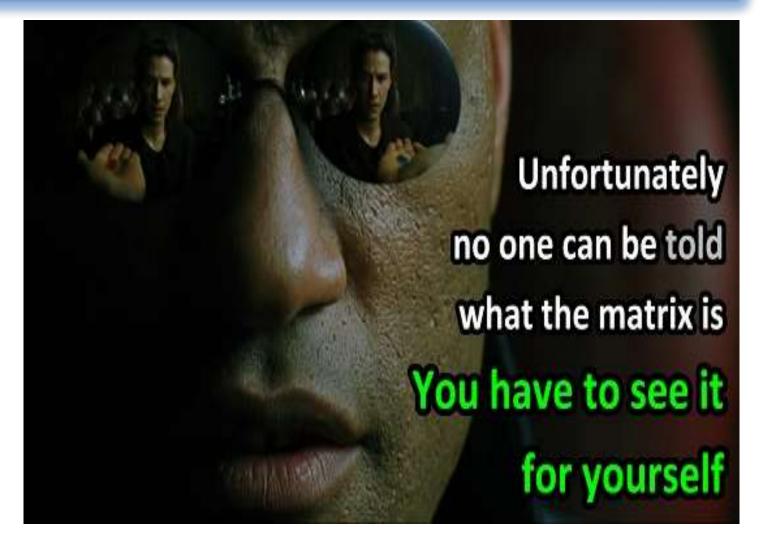
Since 1977, textbook prices have risen at more than triple the overall rate of U.S. inflation. Use the filter to choose a date range to track textbook price inflation. (SOURCE: BLS)



xtbook prices have risen higher than overall inflation for the past three decades. 🙆 NBC News

I. So... Why Does College Cost so Damn Much???





The "How and Why" are Largely Misunderstood



FIRST Lesson (ECON 101) – WHEN YOU SUBSIDIZE SOMETHING YOU GET (LOTS – MUCHO) MORE OF IT!!!







Lesson # 2 CHAIN REACTION

"Once you intervene, the distortions created lead to yet MORE ... <u>ALWAYS</u>". - KG Tatarelli channeling James Madison



The American Servicemen's Readjustment Act of 1944 a/k/a

THE G. I. BILL

"For the nation's colleges and universities, it provided a long and profitable boom. In 1940, only 4.6 percent of the population had attended college for four years or more, according to the Education Department, compared with 23.2 percent of the population in March 1991."

"The G.I. Bill provided the biggest boon, though, to twoyear colleges. By 1947, there were 328 community colleges in the nation, up from just 58 three years earlier; enrollment in these institutions -- which provided the bulk of job-training opportunities for returning veterans -- ballooned to 500,000 in 1947 from 251,290 in 1944, according to the American Association of Community Colleges."

"50 Years Later, the Value of the G.I. Bill Is Questioned", William Celis 3d, New York Times, June 22, 1994. http://www.nytimes.com/1994/06/22/us/50-years-later-the-value-of-the-gibill-is-questioned.html?pagewanted=all

IT DIDN'T TAKE LONG FOR COLLEGE ADMINISTRATORS TO REALIZE THERE'S THIS NEW REVENUE SOURCE WHICH COULD BE TAPPED. EXPAND THE STUDENT BODY... AND RAKE IN THE DOUGH!!!





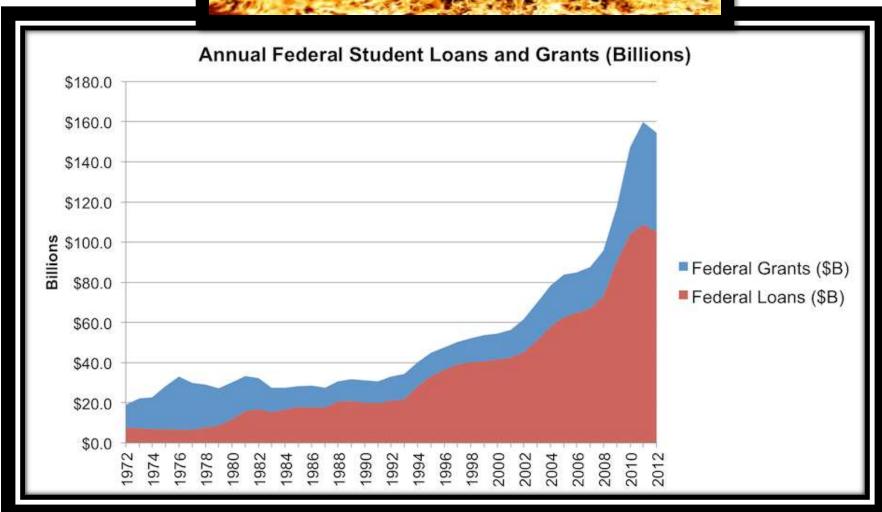
Higher Education Act of 1965



REAUTHORIZED AND AMENDED MANY TIMES SINCE 1965

- 1968 Appropriations (\$\$\$) grew rapidly (especially Pell Grants and GSL – Guaranteed Student <u>Loan(s)</u>).
- 1972 Created Sallie Mae as a publicly chartered private corporation <u>to increase liquidity and</u> <u>capital</u> availability in the GSL program.
- 1976 Students without high school degrees became eligible for federal assistance so long as they had the "ability to benefit" from postsecondary training.
- ETC., ETC., ETC.,





BUT WAIT... THERE'S MORE...

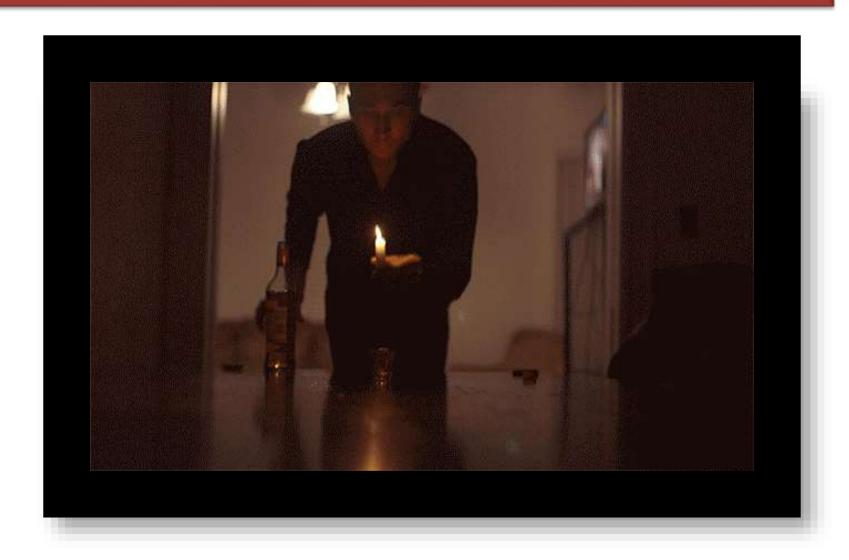
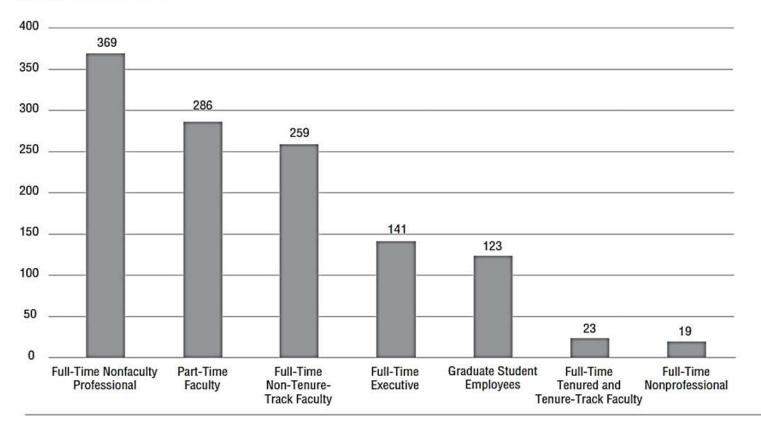


FIGURE 1
Percentage Change in the Number of Employees in Higher Education Institutions, by Category of Employee, 1975 and 1976 to 2011



Note: Percentage growth is from 1975 for full-time faculty members and from 1976 for all other categories. In 1976, graduate student employees included both full- and part-time employees; in 2011 all graduate student employees were defined as part-time employees.

Source: For 1975 and 1976, National Center for Education Statistics, Fall Staff in Postsecondary Institutions, 1993 and Digest of Education Statistics, 2001. For 2011, National Center for Education Statistics, IPEDS Human Resources Survey 2011–12, Fall Staff component. Provisional data file. Tabulation by John W. Curtis.

FACULTY and NONFACULTY

"... new administrative positions—particularly in student services—drove a 28-percent expansion of the higher-ed work force from 2000 to 2012. The report was released by the <u>Delta Cost Project</u>, a nonprofit, nonpartisan social-science organization whose researchers analyze college finances."

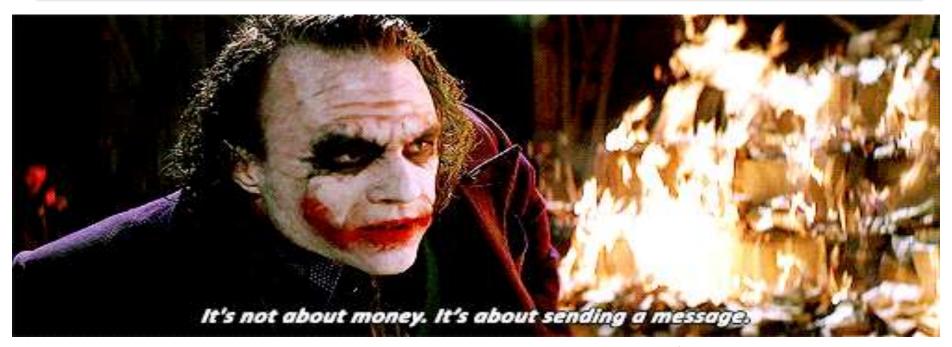




"...from 1987 until 2011-12—the most recent academic year for which comparable figures are available—universities and colleges collectively added 517,636 administrators and professional employees, or an average of 87 every working day."

"New Analysis Shows Problematic Boom In Higher Ed Administrators", Jon Masrcus, Huffington Post, June 2, 2014. http://www.huffingtonpost.com/2014/02/06/higher-ed-administrators-growth n 4738584.html

UC Berkeley's Office for Diversity and Inclusion employs a staff of 150 whose salaries total over \$18 million



"Top Public Universities Pay Diversity Officers an Average Salary of \$175k", Tim Ciccotta, Breitbart.com, July 17, 2017 http://www.breitbart.com/tech/2017/07/17/top-public-universities-pay-diversity-officers-an-average-salary-of-175k/



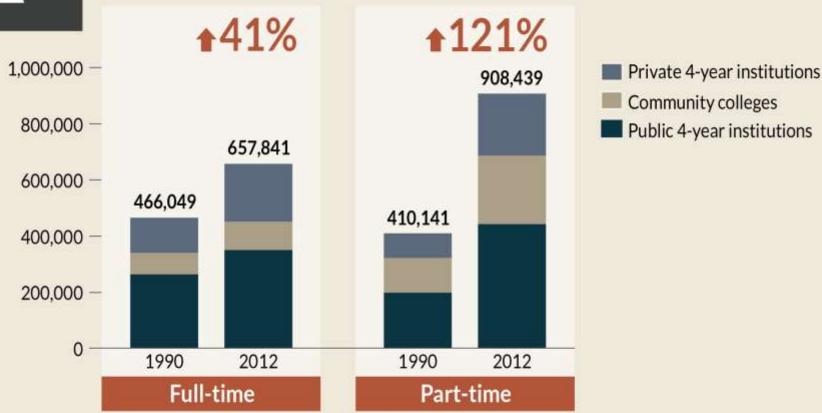
"You can't blame faculty salaries for the rise in tuition. Faculty salaries were "essentially flat" from 2000 to 2012..."

"Administrator Hiring Drove 28% Boom in Higher-Ed Work Force, Report Says", Scott Carlson, The Chronicle of Higher Education, Feb. 5, 2014. http://www.chronicle.com/article/Administrator-Hiring-Drove-28-/144519



Increased Reliance on Part-Time College Faculty

Full-time versus part-time faculty and instructors, 1990-2012

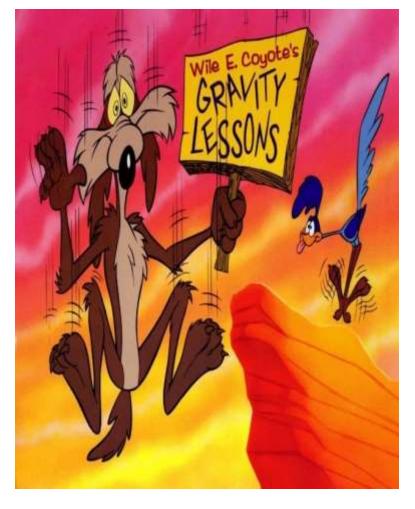


Note: Part-time faculty includes graduate instructors/assistants

Source: Labor Intensive or Labor Expensive? Changing Staffing and Compensation Patterns in Higher Education, 2013 Delta Cost Project at American Institutes for Research

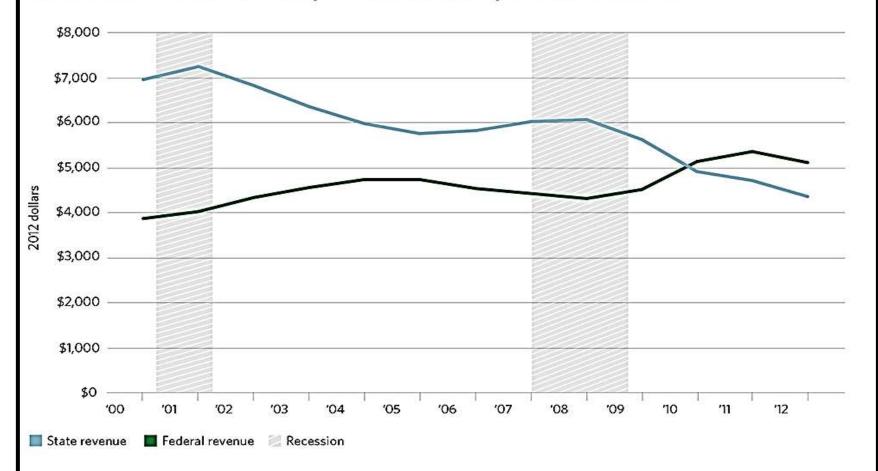
AS FOR STATE FUNDING...





State Funding for Higher Education Declined in Recent Years While Federal Funding Grew

Federal and state revenue per full-time equivalent student flowing to higher education institutions, fiscal years 2000-12, adjusted for inflation



Sources: Pew's analysis of data from the Delta Cost Project Database (May 2015), based on original data from U.S. Department of Education, National Center for Education Statistics' Integrated Postsecondary Education Data System

© 2015 The Pew Charitable Trusts

TABLE 1

Largest Cuts to Higher Education Since Recession (FY 08-14)	
Louisiana	-41%
Alabama	-39%
Pennsylvania	-37%
South Carolina	-36%
Arizona	-36%
Idaho	-33%
New Hampshire	-33%
Florida	-32%
Nevada	-31%
Oregon	-29%

TABLE 2

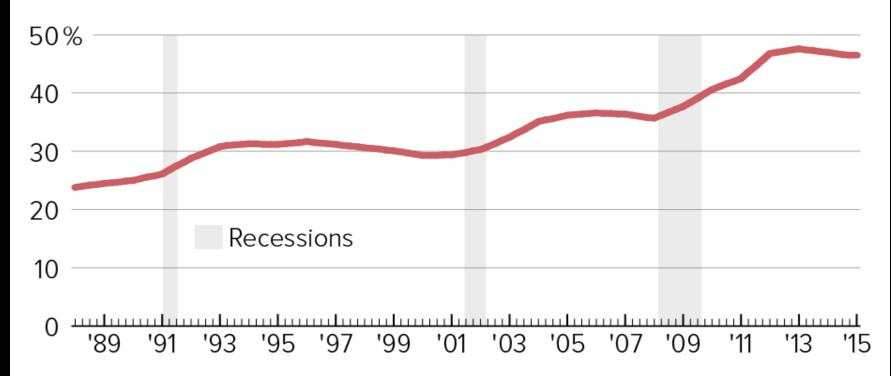
North Dakota	38%
Alaska	6%
Indiana	-4%
New York	-5%
Montana	-5%
Wyoming	-5%
Nebraska	-6%
Arkansas	-6%
Illinois	-9%
Vermont	-11%

 Illinois technically spends more money per student since 2014, but this is largely due to pension investments, and direct aid to institutions has decreased. See Young Invincibles' report here: http://younginvincibles.org/wp-content/uploads/2015/04/IL-budget-2015-FINAL.pdf

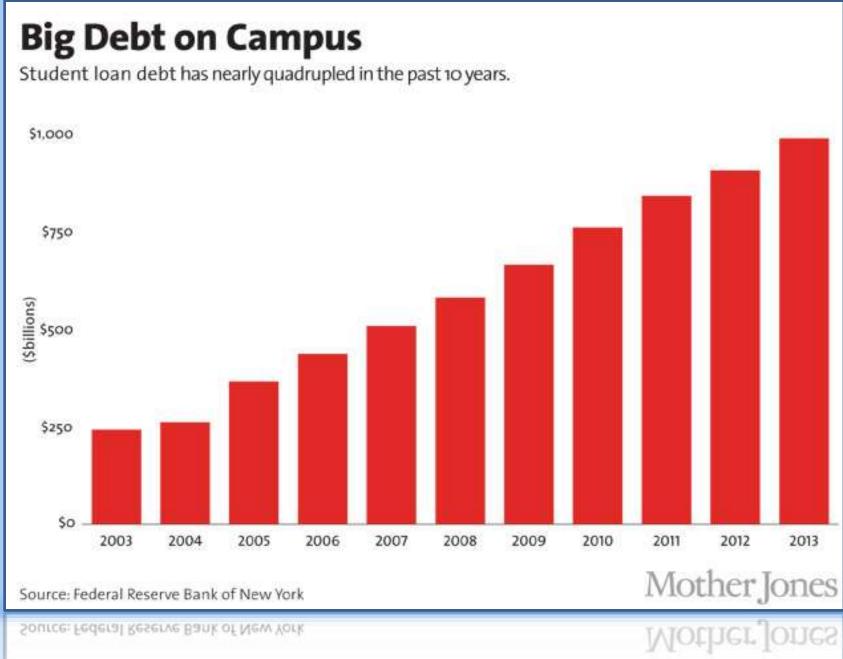
"States Are Slacking on Higher Ed Spending", Lauren Camera, usnews.com, Jan. 7, 2016. https://www.usnews.com/news/articles/2016/01/07/states-spending-less-on-higher-education-today-than-before-recession

Students Funding Larger Share of Education Funds After Recessions

Tuition as a percent of "total educational revenue," 1988 -2015

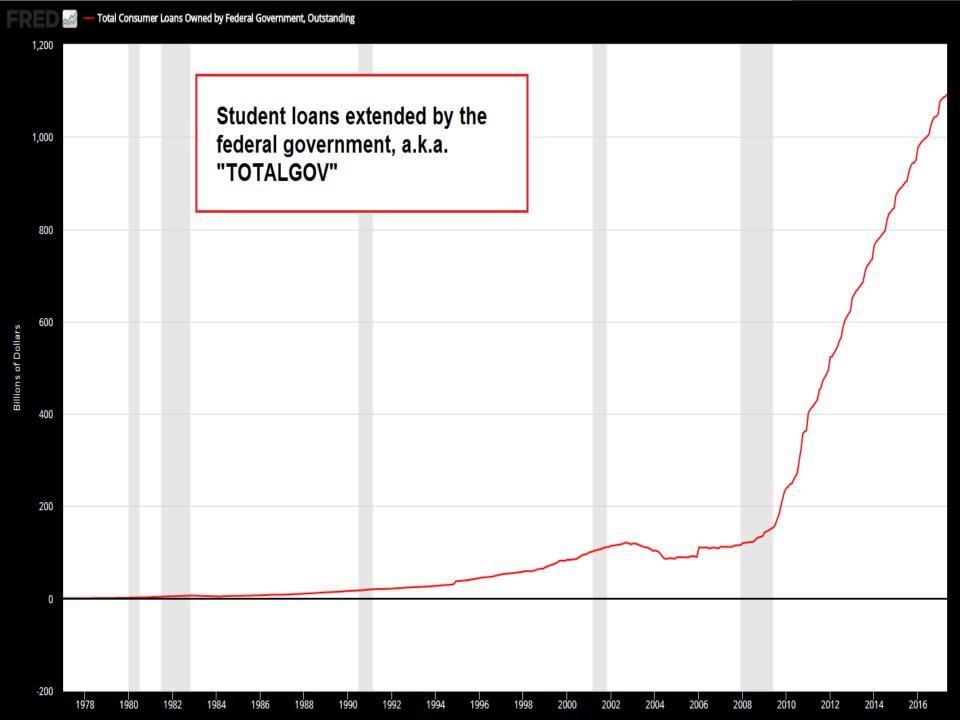


Source: State Higher Education Financing FY2015, State Higher Education Executive Officers Association. Total educational revenue is the sum of educational appropriations and net tuition revenue excluding any tuition revenue used for capital and debt service. It measures the amount of revenue available to public institutions to support instruction (excluding medical students).

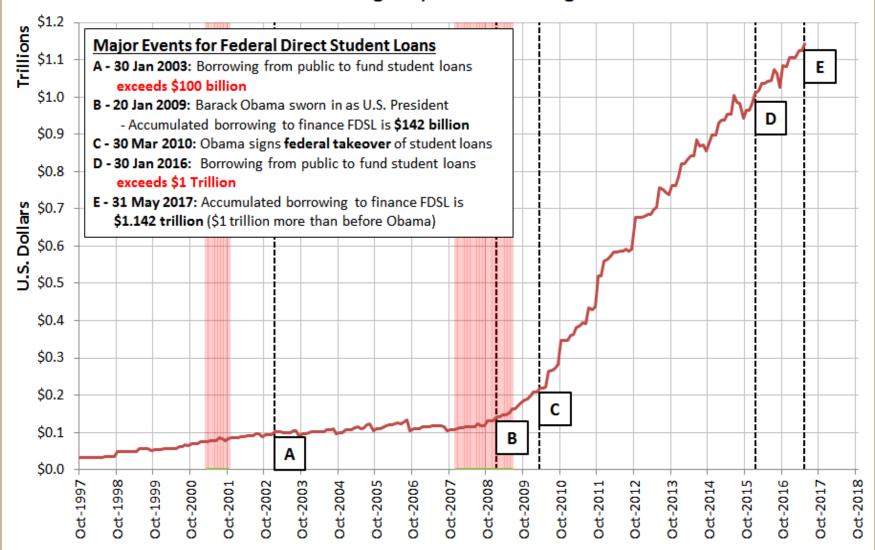


2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013
Source: Federal Reserve Bank of New York

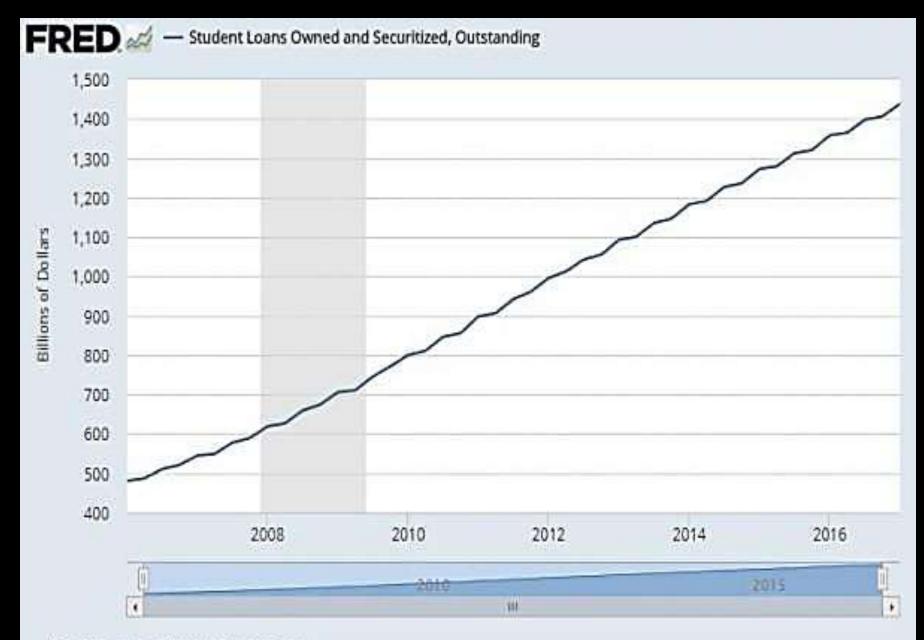
Mother Jones



Money Borrowed by the U.S. Government to Finance the Federal Direct Student Loan Program, FY 1998 through FY 2017



Source: U.S. Treasury Department, Monthly Treasury Statements
Vertical Red Bands indicate National Bureau of Economic Research recession periods



HOLY MOLY BATMAN... IS THAT WHY COSTS HAVE EXPLODED?? ????







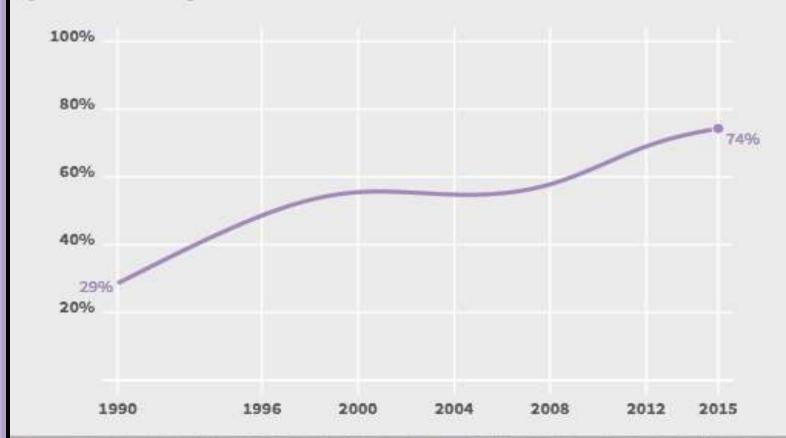
II - THE STEADFAST BELIEF THAT "YA GOTTA" GO TO COLLEGE TO GET A DECENT JOB IN ORDER TO MAKE A DECENT INCOME HAS (ALREADY) BEEN UNDERMINED.

AS FOR STUDENT LOANS...



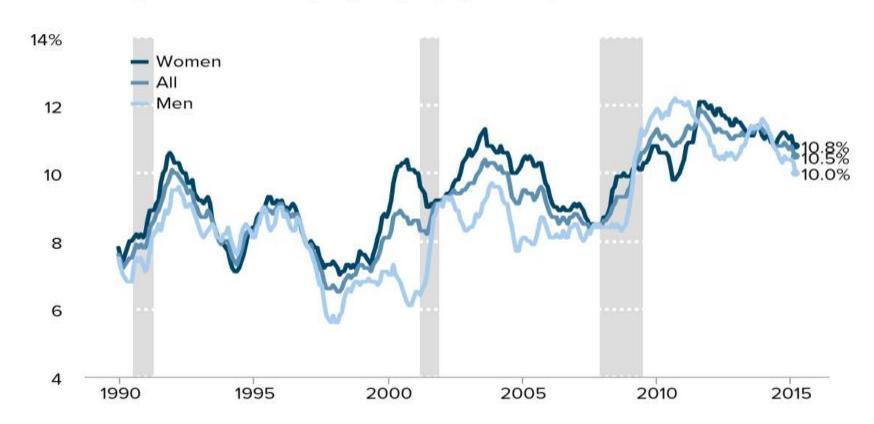
Student Debt Rising As Wage Growth Stalls

Since 1990, median debt has nearly tripled as a share of the typical recent college grad's annual wages



Sources: Brad Hershbein of the W.E. Upjohn Institute for Employment Research, Mark Kantrowitz, Federal Reserve Bank of New York, U.S. Department of Education Notes: Median debt at graduation for bachelor's degree recipients only. 2015 figure is a projection. Median wages for graduates aged 22 to 27, full-time workers only, with a bachelor's degree only. Figures expressed in constant 2015 dollars, adjusted using U.S. Bureau of Labor Statistics, Consumer Price Index.

Share of young college graduates not enrolled in college or a university and not employed, by gender, 1989–2015*

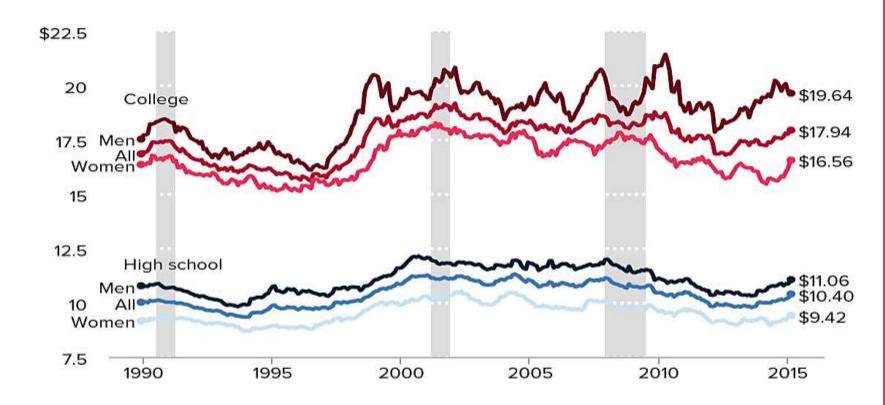


^{*} Data reflect 12-month moving averages; data for 2015 represent 12-month average from April 2014 to March 2015.

Note: Shaded areas denote recessions. Data are for college graduates (bachelor's degree only) age 21–24. "Not employed" includes those who are unemployed and those who are not in the labor force.

Source: EPI analysis of basic monthly Current Population Survey microdata

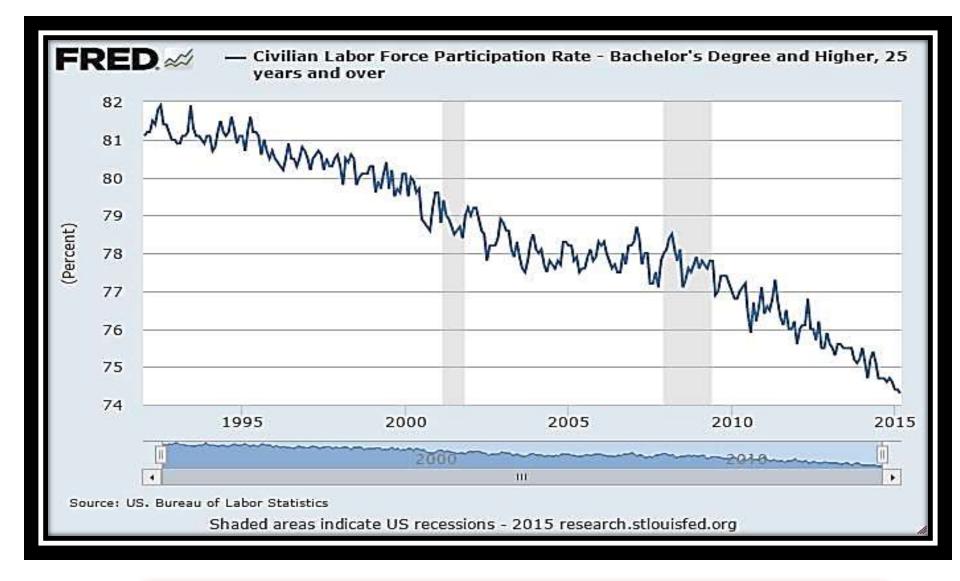
Real average hourly wages of young workers, by education, 1989–2015*



^{*} Data reflect 12-month moving averages; data for 2015 represent 12-month average from April 2014 to March 2015.

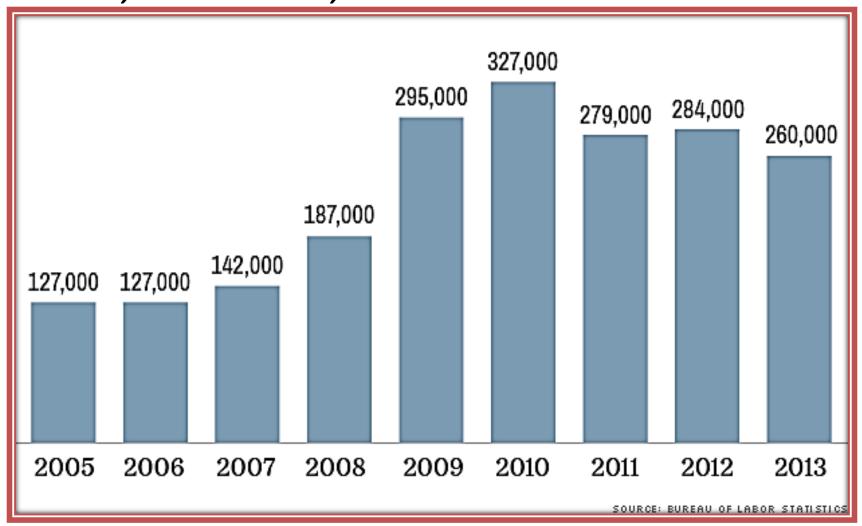
Note: Data are for college graduates age 21–24 who do not have an advanced degree and are not enrolled in further schooling, and high school graduates age 17–20 who are not enrolled in further schooling. Shaded areas denote recessions.

Source: EPI analysis of Current Population Survey Outgoing Rotation Group microdata



BUT... BUT THEY KEEP SAYING WE'RE IN RECOVERY! EVERYTHING IS AWESOME!

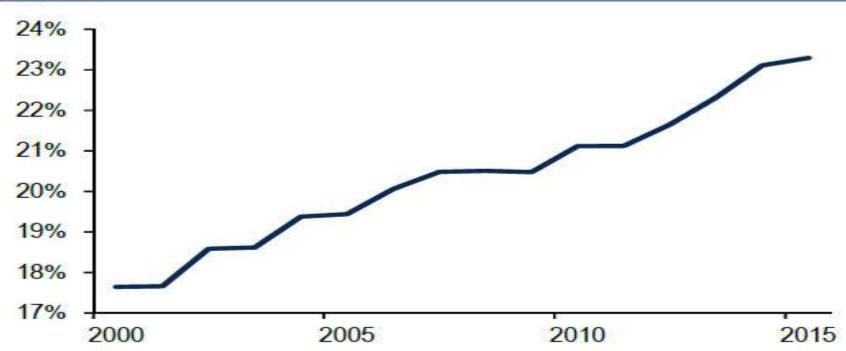
"260,000 graduates in minimum wage jobs," CNN Money, Emily Jane Fox, March 31, 2014.



I love
listening to
lies when
I know
the truth

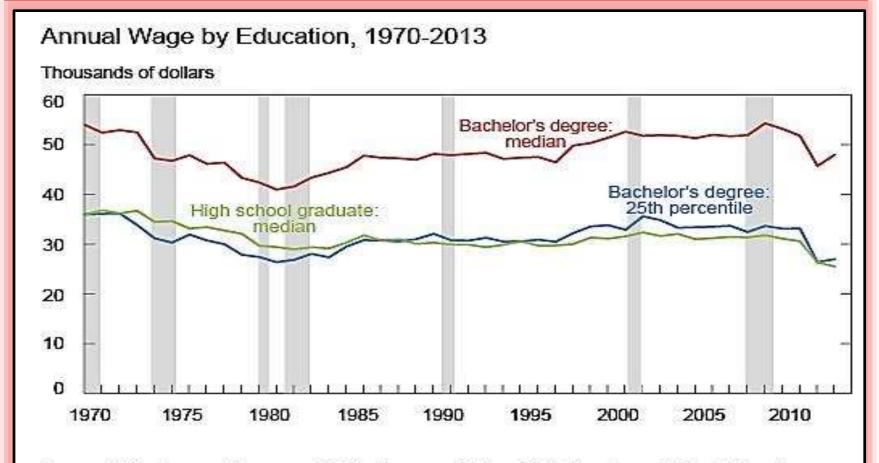


Chart 3: Share of low wage employees with a Bachelor's Degree or higher



Source: BofA Merrill Lynch Global Research, Bureau of Labor Statistics

From an Economic Perspective, College does <u>not</u> pay off for 25% of people.

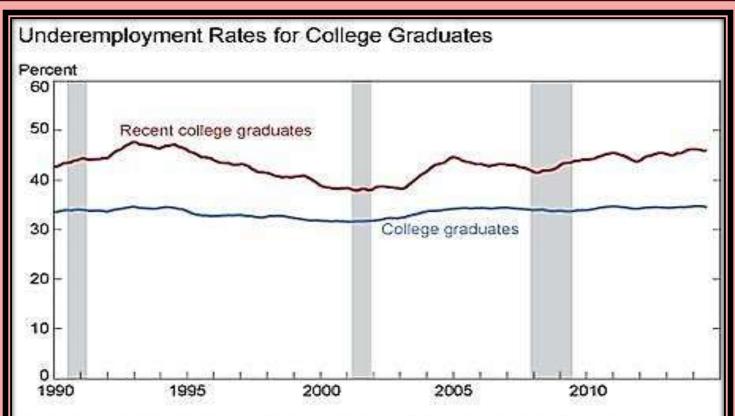


Source: U.S. Census Bureau and U.S. Bureau of Labor Statistics, Current Population Survey, March Supplement, U.S. Bureau of Labor Statistics, consumer price index.

Notes: Dollar figures are expressed in constant 2013 dollars. Shaded areas indicate periods designated recessions by the National Bureau of Economic Research.



UNDEREMPLOYMENT A BIG PROBLEM



Sources: U.S. Census Bureau and U.S. Bureau of Labor Statistics, Current Population Survey; U.S. Department of Labor, O*NET.

Notes: Rates are calculated as a twelve-month moving average. Recent college graduates are those aged 22 to 27 with a bachelor's degree or higher, college graduates are those aged 22 to 65 with a bachelor's degree or higher. All figures exclude those currently enrolled in school. Shaded areas indicate periods designated recessions by the National Bureau of Economic Research.

Still Underemployed

The U.S. faces a persistent problem of college grads in jobs where a degree isn't needed

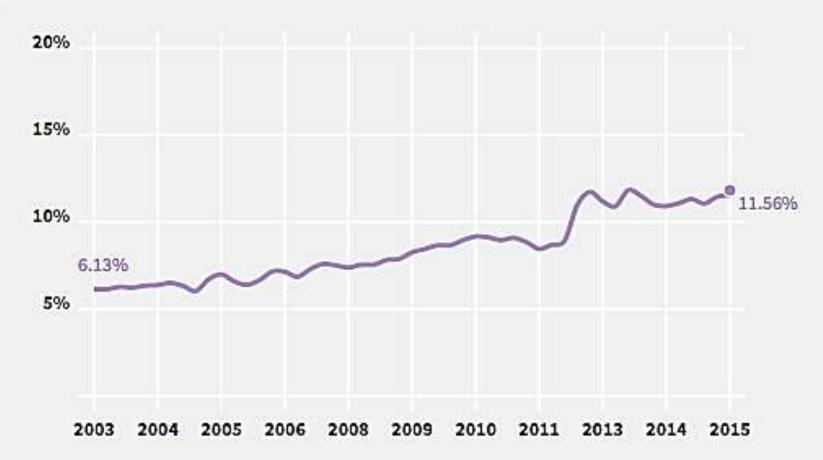


WE'VE LOST THE NARRATIVE



Student Loan Distress

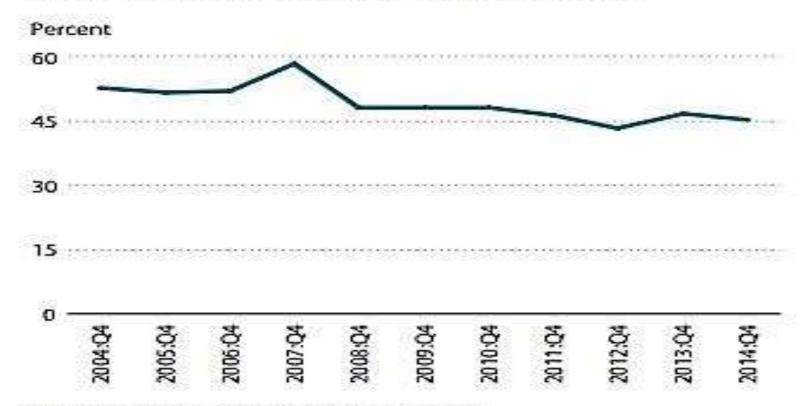
The share of student debt at least 90 days late has nearly doubled over the past 12 years



Source: Federal Reserve Bank of New York

Notes: Rates are derived from loan balances, not borrower count





NOTE: The "Not in repayment" rate is calculated as

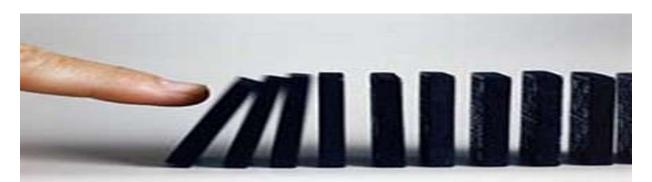
No. of student loan borrowers not in repayment

No. of student loan borrowers

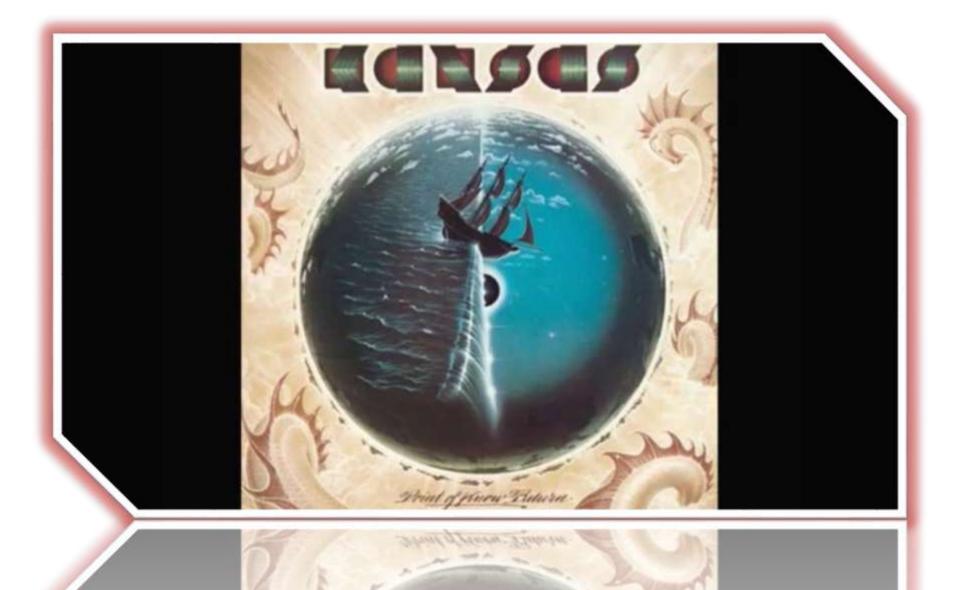
SOURCE: Authors' calculations using data from Federal Reserve Bank of New York Consumer Credit Panel/Equifax.

*Defined as a borrower with a balance in period t equal to or larger than the balance in the prior period (t-1) and a past-due amount in period t of zero.





HOW LONG? WE'RE ALREADY THERE



III. The fog drifts as if asleep but burns off quickly when...



"You never change anything by fighting the existing. To change something, build a new model and make the existing obsolete. " - Buckminster Fuller

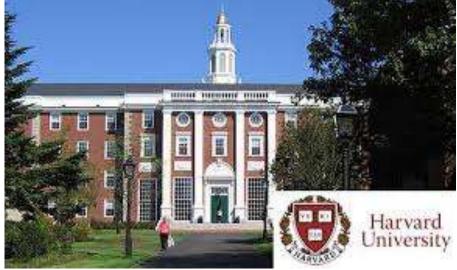


Change is a challenge

"Moving a university is like moving a cemetery— you can't expect any help from the inhabitants,"

- Barb Oakley, Coursera professor





Revolution Hits the Universities

I can see a day soon where you'll create your own college degree by taking the best online courses from the best professors from around the world.

It will change teaching, learning and the pathway to employment.

"There is a new world unfolding,"... and everyone will have to adapt."

- Thomas Friedman, NY Times, Jan 2013





The Price of the Existing Model



Columbia University Master's Degree in Journalism

THE PRICE:

\$147,000 - Most students will pay with government loans

- Preston Cooper, Forbes (August 2017)





Paying Off the Existing Model

Columbia Journalism School 🕸

THE PAY-OFF:

- \$37,800 Journalist Median Annual Salary
- Lay-offs are the norm.
- Industry shrinking 8% by 2027.
- Not a cost-effective investment

Taxpayers bailout defaulted loans







A National Prok



The Debt Stats:

- 2/3 of 1.4 trillion in student debt belong to women
- 61% of indebted women attended public colleges
- \$27,000 is the typical debt for a college grad.
- Often the cost of the degree is much more than the annual salary of chosen field.
- Young, inexperienced teens are making these decisions without being fully informed.

The Consequences:

- 21% postpone marriage due to debt.
- 28% delay starting a family.
- 43% move back in with their parents after graduation.
- 54% take a job outside their field of study.
- 55% hold off on buying a home.
- 62% defer saving for retirement.
- From, American Student Assistance Survey, 2015.

Winter is Coming to Higher Ed...





Is a 4 yr degree essential?



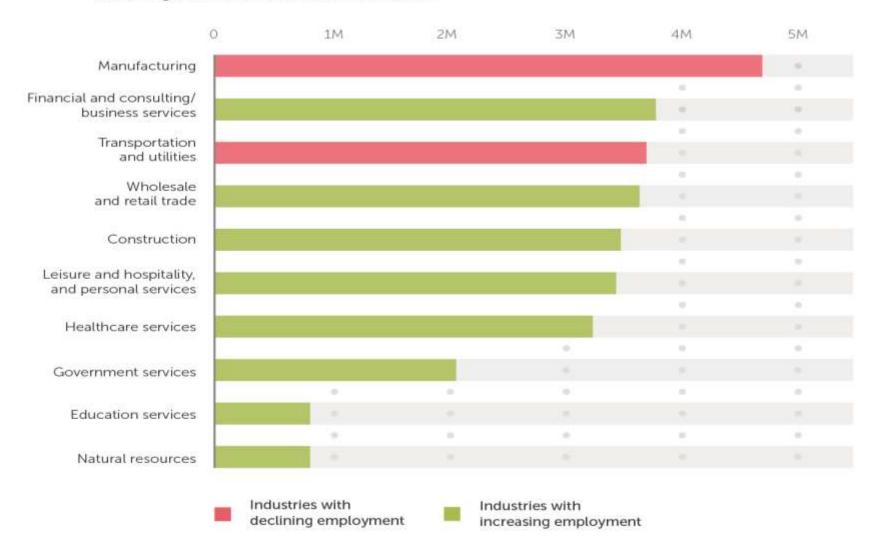


30 million jobs in the U.S. don't require a four-year college degree and pay an average salary of \$55,000.





Figure 16. Good jobs are spread across many skilled-services industries in addition to the declining traditional blue-collar industries.

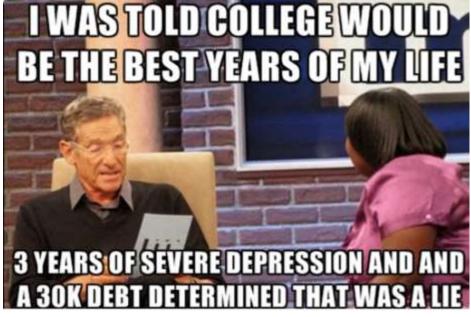


Source: Georgetown University Center on Education and the Workforce analysis of Current Population Survey Annual Social and Economic Supplement (March), 1992-2016.

Skills are in demand

 70% of hiring professionals agreed with the statement, "If a candidate has the right skills for an open position, it doesn't matter what type or format of education was used to get

them."



Many major companies don't require a 4 yr. degree for a high-paying jobs with benefits













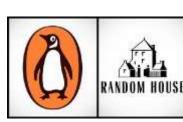


















https://www.glassdoor.com/blog/no-degree-required/

Yet, A High School Diploma is Not Enough: An Associate's Degree or Credentials are Required

Requirements for job openings over the last twenty-six years:

- High School Diploma only: \$\bullet\$ 8%.
- Some college: ↑ 11%.
- Associate Degree: 1 83%.





55 million job openings by 2020

65% of jobs will require postsecondary education

- 35% a bachelor's degree
- 30% some college or an associate's degree
- Only 35% will not require post-high school education.
- Job openings:

 Fastest growth in Healthcare, community services, STEM.
 Critical thinking and decision making skills will be needed.
- At the current rate, U.S.A. will fall short by 5 million workers with postsecondary education.

https://cew.georgetown.edu/wp-content/uploads/2014/11/Recovery2020.ES_.Web_.pdf

Students' Primary Expectations

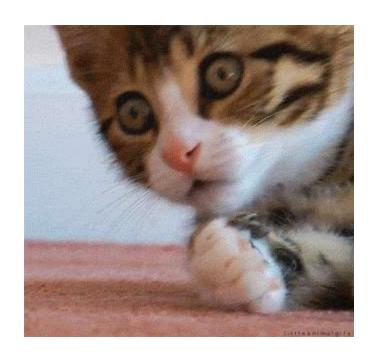


- Low tuition cost
- Job placement with good salary.

Carrie Warick, Director of Policy and Advocacy, National College Access Network, Student Survey.

Is a four-year university degree the only way to meet these expectations?

What are We



To do Now?

Alternatives to a High Cost, High Debt 4-year College Degree

- Associate Degrees from Community Colleges in highly skilled occupations.
- MOOCs; Massive Open On-line Courses:
 - Coursera
 - EdX
 - Udacity
 - MIT's Micro Masters
 - Georgia Tech and AT&T's Online Masters
- Nano Degrees or Certification programs
- **Hi-tech Coding Bootcamps**, \$10,000-\$20,000.
- Business internships combined with course instruction.

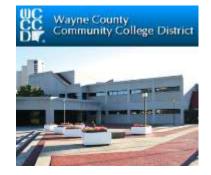
Community Colleges

- "Community Colleges are now seen as the primary vehicles for workforce training in this country."
 - Carrie Kisker, Education Policy Researcher















Community Colleges Costs v. Universities









In-district Annual Tuition and Fees

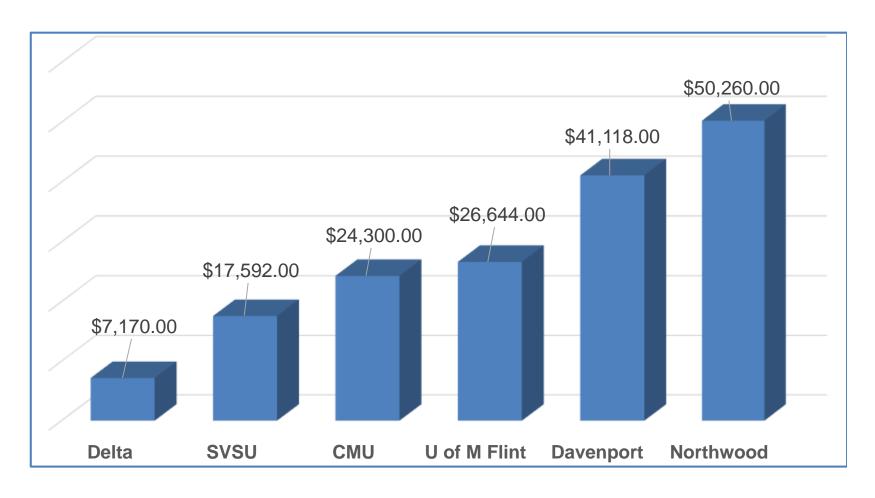
Public 2-yr college: \$3,500



- Public 4-yr university: \$26,000, tuition, books, housing (MSU/UM)
- A private 4-year university, \$33,500 per year in tuition and fees.

- Source, College Board.

Tuition and Fees for Sixty Credit Hours*



^{*}Hours needed for typical Associates Degree



What is a MOOC?

Massive - up to 100,000 students or more

Open – Anyone, anywhere can enroll

Online – Coursework is delivered via internet (Apps)

Course – similar to most online college courses









MOOCS BY THE NUMBERS

CLASS CENTRAL







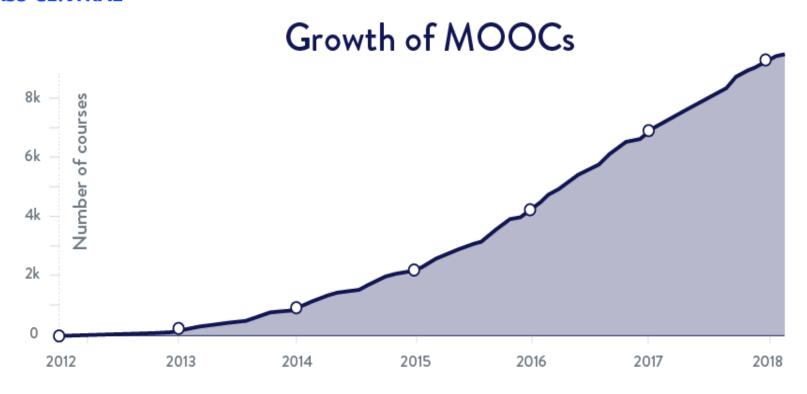
By the Numbers: MOOCs in 2017

- Free-Revenutiements \$65 million
- Certificates
- Microcredentials
- Credits
- Online degrees
- Corporate training



Growth of MOOCs in 6 years

CLASS CENTRAL



By the Numbers: MOOCs in 2017

MOOC-based Credentials

Credential	No. Credentials
Specializations by Coursera	257
Professional Education by edX	64
MicroMasters by edX	43
Professional Certificate by edX	35

ELASS CENTRAL

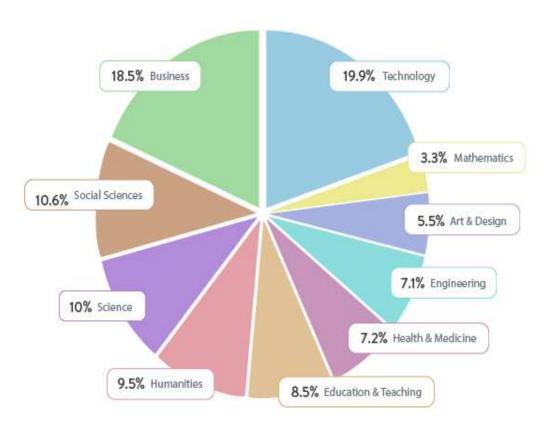
Top 5 MOOC Providers



By the Numbers: MOOCs in 2017

CLASS CENTRAL

Course Distribution by Subject



By the Numbers: MOOCs in 2017







COURSERA: BEST MOOC PLATFORM IN 2017!

4 Master's degrees (1-3 years): \$15,000-20,000.

(Accounting, MBA, Data Science, etc.)

Certificate courses \$29.00 to a few hundred dollars.

Created with \$16 million of venture funding.



coursera

By the Numbers

24
MILLION
LEARNERS

149

2,000

PARTNERS 1

COURSES

160+

2DEGREES

SPECIALIZATIONS

Leading MOOC
 platform <u>Coursera</u>, with
 30 million users, saw a
 70 percent increase in
 paying customers in
 2017.

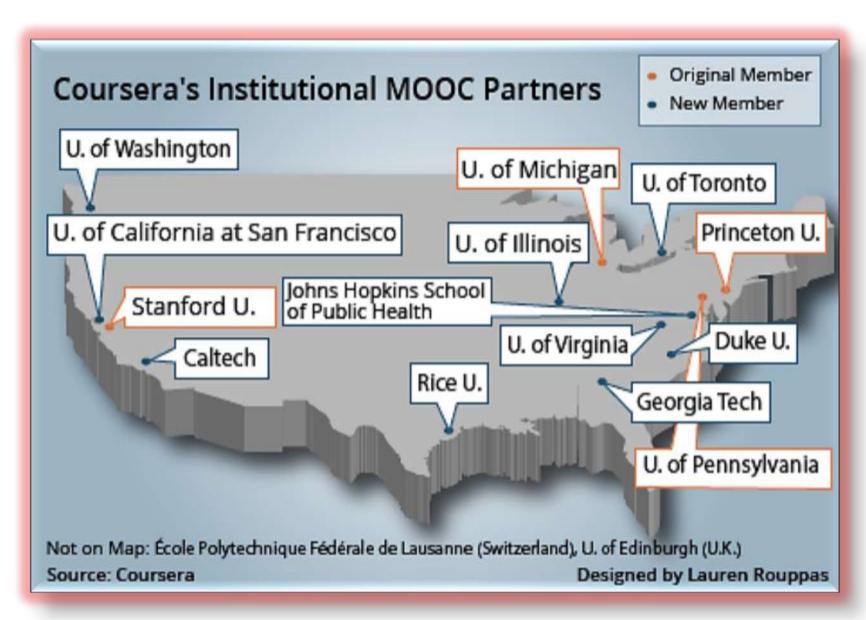


Coursera Courses

- Global offerings from 150 universities from 29 countries.
- Courses are 4-10 weeks, with one to two hours of video lectures a week.

"On-demand" option--- all material is





UDACITY: 1.6 MILLION STUDENTS

- Offers 150 Open Online courses (MOOCS)
- Pairs with industry giants—Google, AT&T, Facebook, IBM, Salesforce, Cloudera, etc.
- A Nanodegree program is an online certification that you can earn in 6-12 months (10-20 hours/week) for \$200/month. (50,000 students)





Udacity: Cost and Relevancy

 Basic programming skills for entry-level programming and analyst positions at companies like AT&T.

- Students acquire real skills through a series of online courses and hands-on rojects. DACITY

Job ready skills yield relevancy.

- Nanodegree costs about \$2,400





Udacity, Georgia Tech, and AT&T Partnership

Online Masters Degree in Computer Science

We're incredibly excited to offer the first fully accredited, massive, open, and online Masters Degree in Computer Science from Georgia Tech in collaboration with AT&T. This degree will be offered at an affordable price and individual courses will also be available for students to take for free or for individual certification. Our mission with each single course is to help students advance their knowledge and careers.

To learn more about our program, sign up to hear the latest updates!









Georgia Tech's Low Cost, On-line Computer Science Master's Degree

- First MOOC Program granting a degree.
- Cost is currently at \$7,000 per student.
- Average cost for a CS Master's; \$40,000 up to \$120,000.
- AT&T donated \$4 million towards the



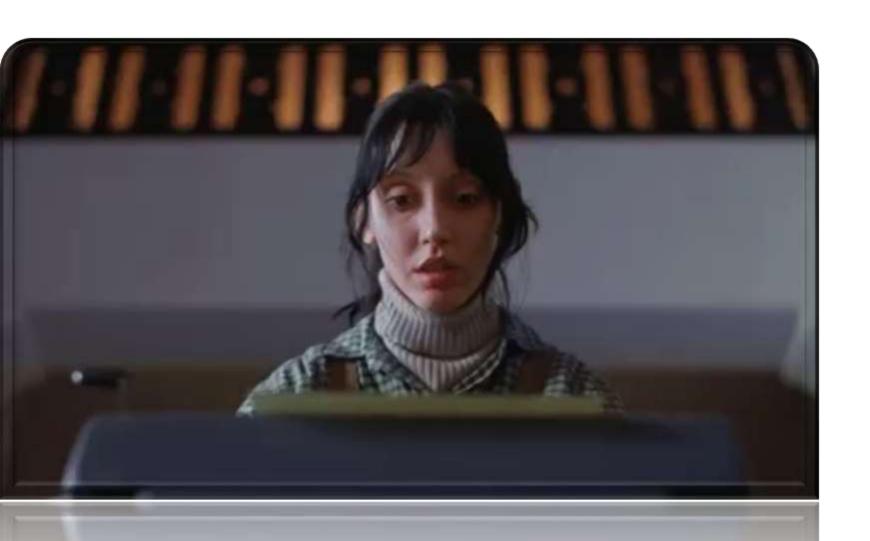
Georgia Tech's low cost, or Master's in Computer Scient



Three year program; 30 requires credit hour



- 9, 825 students admitted; 550 AT&T employees.
- Globally accessible: students from >100 countries
- Good retention rate
 - 70% who originally enrolled have graduated or are still in the program 50% of those who drop out, reenroll.
- 500 graduates: Employment placement not yet assessed.
- Corporate-subsidized training in course creation, enrollment, and recruitment.





Created edX MOOC provider in 2012.

- Certificate courses range from \$50.00-\$300.00.
- More than 70 schools, nonprofit organizations, and corporations of feators with Rooffer courses on edX.
- EDX 2040RITMERS Histudents taking more than 1,270 courses online.

MIT's Micro Masters Supply Chain Managen



·\$1,350.00!

- The cost of a MIT Micro Masters Credential in Supply Chain Management.
- Graduate level university courses designed to advance your career.

 WELL LIKE DUH.
- \$50,000 at U of Mich.

Educational Boot camps: Accelerated Learning Programs

- 300 software boot camps
- 8-12 weeks of intensive hands-on coding to meet the tech job markets.
- Cost: <u>Average \$11,500</u>. Range: \$9,000-20,00.
- Some boot camps partner with traditional colleges.
- Some defer tuition; no payment until employed.
- 75% of grads report havin
 120 days of graduation.



Coding Bootcamp Market



91 Coding Bootcamps

201

23, 0**7**0 Graduates



\$266 million revenue





App Academy--Software Engineering Boot

- No tuition payments until employed!!!
- Cost of tuition: 18% from first year's salary. (\$16-24,000)
- 90% of Grads. earn \$80-\$120,000.
- 98% of students find relevant employment.
- 12 week intensive program







Trending --- Micro-credentials on the Rise

Graduate certificates:

- Increased 11.8 percent between the 2014-15 and 2015-16 academic years.
- A 2% jump from the five-year average.
- "This is a response to the demands of the work force,"
- (<u>Inside Higher Ed</u>, Sept. 28,2017)



CERTIFICATE

Issued August 1st, 2013

This is to certify that

Alexander Neihaus

successfully completed

ER22x: Justice

a course of study offered by **HarvardX**, an online learning initiative of **Harvard University** through **edX**.

Michael J. Sandel

Anne T, and Robert M. Bass Professor of Government

Harvard University

HONOR CODE CERTIFICATE

*Authenticity of this certificate can be verified at https://verify.edx.org/cert/8588b7a4260148c8aec96fac031a7e23



COURSE INFORMATION

REGISTRATION CLOSES:

24 October 2017

COURSE STARTS:

30 October 2017

LENGTH:

8 weeks online

EFFORT:

8 - 10 hours per week

PRICE:

USD \$2,400 OPTIONS AVAILABLE

LANGUAGE:

English

WHY THIS

WHAT YOU

Introduction

The Times Higher Education Teaching Survey, which analyzed over 1,150 higher education staff, revealed 85% say students value their teaching.¹

Which means it's important for you to have as much confidence in how you teach as what you teach.

This 8-week Harvard Bok Teaching Certificate online short course gives you the opportunity to engage deeply with effective teaching methods and reflect on your practices, portfolio, and teaching journey.

Inspired by the in-person seminar program currently offered by Harvard's Derek Bok Center for Teaching and Learning, you'll be exposed to the most relevant research on how students learn in the HE

What will set you ap

Earn a premier certificate from Harva HarvardX, in this online short course

- Create a positive, supportive, and i through the application of rapport
- Bridge the gap between having exp impart that knowledge on your stu practical skills for delivering a lesso too.
- Raise your institutional profile as a demonstrating an understanding of
- Move into and succeed in teaching

Harvard On-line short course certificate



HARVARD UNIVERSITY
CERTIFICATE OF DISTINCTION IN TEACHING

Edgar Arturo Barroso Merino

has been recognized for excellence in teaching during the Fall semester of 2009.

This certificate acknowledges a special contribution to the education of students in Harvard College.

Ille in grant

Allan M. Brandt Dean of the Graduate School of Arts and Sciences Jay M. Harris Dean of Undergraduate Education

DEREK BOK CENTER FOR TEACHING AND LEARNING

Where Are Innovators?

 "Not enough people are innovating enough in higher education..."



"Change isn't actually happening very quickly. Innovation in higher education "hasn't yet been pursued on a scale and with a degree of energy that is commensurate with the real challenge,"

Larry Summers, past President of Harvard



- Internal and external factors are laying siege to our higher ed institutions.
- U.S. Colleges are closing or combining at an accelerated rate. (WI, GA,VT,PA,CT re-structuring to survive).
- Given the rising costs & resultant high debt for the traditional 4 year university model is dying due to the cost/ benefit analysis.
- Consequence: The ensuing loss of the liberal arts. i.e., Wisconsin.
- Relevancy and job skills are the focus.
- Employers are fueling the proliferation of alternative education models.
 - Certifications with specific skills are preferred





Change is Long Over Due: Existing University Model is over 1100 years old

- Valladolid, 1241
- Siena, 1240
- Naples Federico II, 1224
- Padua, 1222
- Cambridge, 1209
- Oxford, 1096
- Bologna, 1088
- Karaouine, 859

Nearly 400 years in the U.S.

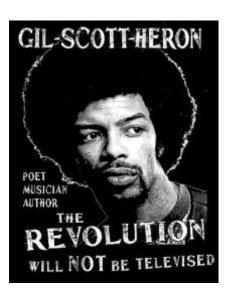


Harvard, 1636

THE REVOLUTION IS NOW

Millions of Students are choosing

Alternative Educational models:



Act Now or Perish

- Adapt, design, implement and embrace low cost, high quality learning models for a relevant education.
- Or cease to exist.





The Future of Higher Ed: Tiers of Accessibility and Affordability

- 1. Accessible to all. On-line teaching is cheaper; universities can offer on-line degrees at the lowest rate.
- **2. Mid-level:** The traditional "face to face" campus experience with Professors and students interacting will cost much more than the on-line experience.
- **3. Only for the very rich:** A few students will enjoy the full Oxford tutorial experience with the best scholars, but they'll have to pay a premium for it.
- <u>https://qz.com/1070119/the-future-of-the-university-is-in-the-air-and-in-the-cloud/</u> Wang and Schrager.

How to Thrive & Survive as Educators

- Enroll in a MOOC class or certification programs.
- Research "what's out there"
- Network/communicate with non-traditional education providers.
- Design alternative "classrooms"
 - MOOCs
 - Bootcamps
 - Internships with businesses.
 - Shortened degree programs, resulting in less cost
 - Offer certification programs

Mastering the Waves of Change

- Stay ahead of the wave
 - Know and anticipate market needs
 - Partner with employers,
 high schools, career centers
 and non-traditional
 education providers.
 - Use Open Source Resources or cost effective digital interactive texts=lower \$\$\$

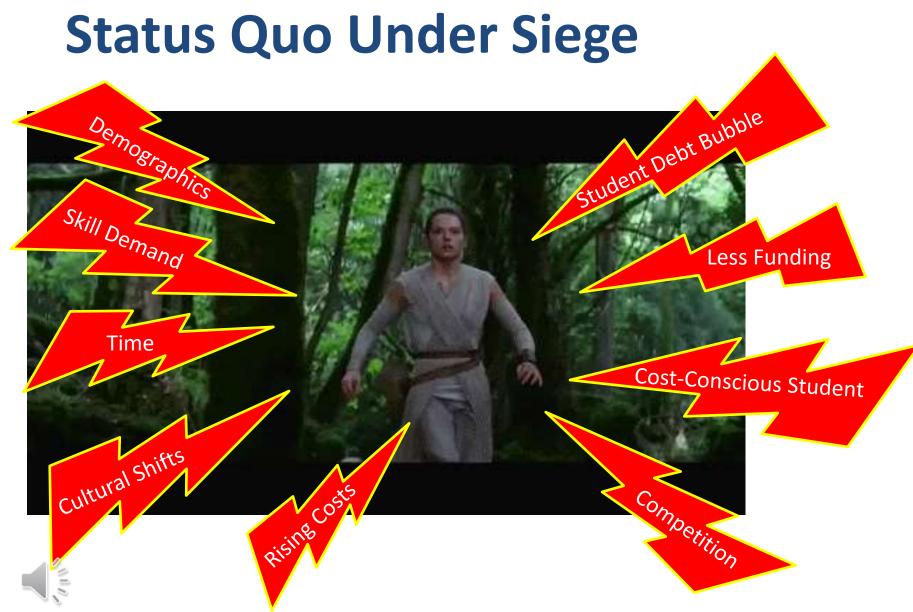


Create an Educational Revolution

Administrate Innovation:



- Focus on market relevancy and cost effectiveness.
- Design and implement new programs, degrees, internships, or certification courses and programs.
- Allow rapid implementation of new programs, shortened course offerings, degrees or certifications.

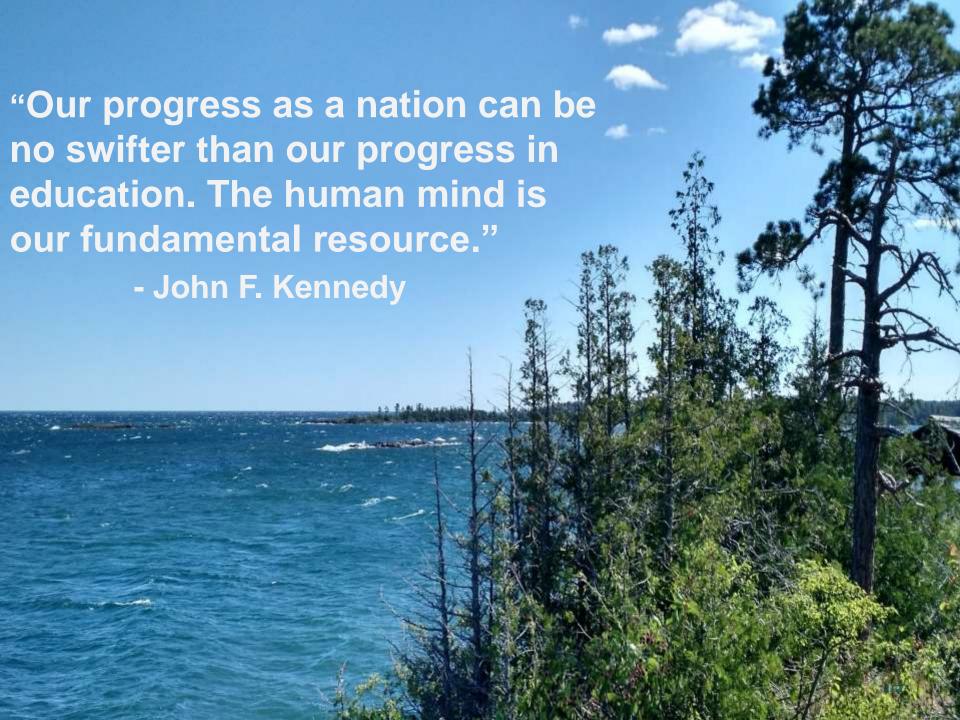




Questions?

Rearranging the chairs?





The Revolution is Here:

"You never change anything by fighting the existing.

To change something, build a new model and make the

existing obsolete. "

Buckminster Fuller





"The Matrix is a system, Neo. ... when you're inside, you look around, what do you see?

Businessmen, teachers, lawyers, carpenters. The very minds of the people we are trying to save.

But until we do, these people are still a part of that system... You have to understand, most of these people are not ready to be unplugged.

And many of them are so inured, so hopelessly dependent on the system, that they will fight to protect it." – Morpheus, *The Matrix*

